

WORKING WITH A REALTOR



A Realtor can save you time and assist you in finding your new home by:

- Pre-selecting homes that are within your price range and match your requirements for size, location, etc.
- Scheduling appointments for you to see homes
- Giving you current prices for homes similar to the ones you are considering
- Providing up-to-date information about taxes, school districts and conditions in the area
- Handling negotiations regarding the price and terms of your offer
- Arranging for a home inspection

What should I look for in a Realtor? Your Realtor should:

- Be knowledgeable about the area where you want to live
- Have experience
- Be patient
- Participate in the area's multiple listing service (MLS) to give you full access to all the homes for sale in your area, not just those represented by your Realtor's company
- Be honest
- Have integrity
- Provide good and frequent communication to keep you informed

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